

General Visitation Rules

Good News Gospel Explosion

Follow the visitation method of Jesus. He sent forth His disciples two by two. In training people to visit, the trainer may take two trainees with him, but no more.

On visiting a home for the first time, endeavor to establish a friendly relationship by first talking about items of interest to the family, such as members of the family, occupation or something in which people are interested.

- Be pleasant. Smile while greeting the people, and during the conversation occasionally, particularly when asking questions. If you are too serious, the prospect may become tense.
- Keep all visitation supplies out of sight until needed. A small Bible is preferred, which can be slipped into a coat pocket or purse.
- When you quote scripture say, "The Bible says," or "Jesus says." You may not need to give the reference each time. At times, you could say: "The apostle John says" or "St. Luke says," etc.
- Don't be upset with objections. Say something like this: "That is an interesting thought, but don't you think"- and give an answer.
- Don't argue. Arguments cause frictions. Remember harsh words do not win souls.
- Don't be afraid to admit that you don't know. You may say, "That is an interesting point. If you don't mind, I would like to research the matter; we could discuss it further when we meet again."
- Don't assume that your prospect has a good knowledge of the Bible.
- Ask for an opinion. "Does this make sense to you?" or "In your opinion, what----? What do you think?"
- Don't ask questions that can be answered yes or no. Use where, when, how, etc.
- Listen to your prospect talk. Be a good listener.
- Don't boast about your church. Don't criticize any other church.
- Dress neatly and modestly. Stay well groomed. Check bad breath.
- Don't write anything in the prospect's presence that you would not want him/her to read. It is better that they see what you write.
- Never imply that you are a better Christian than he/she is. Respect every man as a Christian. He/she is a prospect for heaven.
- Never act shocked by what they tell you.
- Never discuss controversial subjects at the beginning of your visit. If questions are asked concerning them, you could say courteously-"If you don't mind sometime soon, we are going to study that subject together. Could we wait until then to discuss it?"
- Pray with your prospect not at him/her. Pray every time you visit.
- Make your visits short.
- Make your exit pleasant, no matter what the response. Try to leave prospects in such an attitude that you will be welcomed back the next time.
- Don't sit in your car in front of the prospect's house to write or pray.
- Never become discouraged. Jesus did not win every soul to which He witnessed.